

**CM/GC Services for Summer 2018 ADA, Safety & Seismic RFP #18-SU 2018  
Proposal Financial Analysis**

		GBC Construction		Lease Crutcher Lewis		Wildish Building Company	
Fee Schedule Section 7.9	Points Available	Fee or %	Point Award	Fee or %	Point Award	Fee or %	Point Award
1. Pre-Construction Not-To-Exceed	2	\$ 26,500	1.13	\$ 29,500	1.02	\$ 15,000	2.00
CM/GC % of Cost of the Work							
2. (CW)	13	3.20%	13.00	3.58%	11.62	5.00%	8.32
<b>Estimated CM/GC Fee (% * CW)</b>		\$ 86,400		\$ 96,660		\$ 135,000	
<b>Grand Total Pre-Const &amp; CM/GC Fee</b>		\$ 112,900		\$ 126,160		\$ 150,000	
<b>Grand Total Point Award</b>	<b>15</b>		<b>14.13</b>		<b>12.64</b>		<b>10.32</b>

**Note: Evaluation of CM/GC % of Cost of the Work (CW) based on and estimated CW of \$2,700,000**

**Hourly Rate Schedules**

Staff Classifications	GBC Construction		Lease Crutcher Lewis		Wildish Building Company	
1. Project Principle	N/A	Per Hour	N/A	Per Hour	Included	Per Hour
2. Project Executive	N/A	Per Hour	No Charge	Per Hour	N/A	Per Hour
3. Sr. Project Manager	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
4. Project Manager	\$ 82.00	Per Hour	\$ 75.00	Per Hour	\$ 80.00	Per Hour
5. Sr. Superintendent	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
6. Superintendent	\$ 84.00	Per Hour	\$ 65.00	Per Hour	\$ 80.00	Per Hour
7. Assistant Superintendent	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
8. Safety Coordinator	N/A	Per Hour	N/A	Per Hour	\$ 65.00	Per Hour
9. BIM Manager/Coordinator	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
10. Senior/Chief Estimator	N/A	Per Hour	N/A	Per Hour	\$ 80.00	Per Hour
11. Estimator	N/A	Per Hour	No Charge	Per Hour	N/A	Per Hour
12. MEP Estimator	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
13. Project Accountant/Controller	N/A	Per Hour	No Charge	Per Hour	N/A	Per Hour
14. Field Office Coordinator	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
15. IT Support	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
16. Scheduler	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
17. Sr. Project Engineer	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
18. Project Engineer	\$ 65.00	Per Hour	\$ 50.00	Per Hour	N/A	Per Hour
19. Assistant Project Engineer	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
20. MEP Manager	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
21. Foreman	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
22. Carpenter Foreman	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
23. Carpenter Journeyman	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
24. Drywall Foreman	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
25. Drywall Journeyman	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
26. Labor Foreman	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
27. Labor Journeyman	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour
28. Clerical	N/A	Per Hour	N/A	Per Hour	N/A	Per Hour

CM/GC Services for Summer 2018 ADA, Safety & Seismic RFP #18-SU 2018 Evaluation Point Award Summary Worksheet				
CRITERIA	Points Available	GBC Construction	Lease Crutcher Lewis	Wildish Building Company
6.A Firm Description/History/Capabilities & Recent experience - As referenced in Specific Submittal Requirements Sections 7.1 and 7.2	10 Points	8.80 Points	8.80 Points	8.70 Points
6.B Qualifications of proposed personnel and team - As referenced in Specific Submittal Requirements Section 7.3	15 Points	12.00 Points	11.60 Points	12.60 Points
6.C Educational facility experience - As referenced in Specific Submittal Requirements Section 7.4	10 Points	7.60 Points	9.10 Points	8.60 Points
6.D CM/GC experience - As referenced in Specific Submittal Requirements Section 7.5	15 Points	13.10 Points	14.20 Points	13.10 Points
6.E Value Engineering, BIM Experience and Capability - As referenced in Specific Submittal Requirements Section 7.6	10 Points	9.00 Points	9.40 Points	8.70 Points
6.F Overall project approach - As referenced in Specific Submittal Requirements Section 7.7	20 Points	17.10 Points	18.20 Points	17.20 Points
6.G Local knowledge/expertise - As referenced in Specific Submittal Requirements Section 7.8	5 Points	4.20 Points	4.20 Points	4.60 Points
<b>Evaluator Points - Sub Total 6.A-6.G</b>	<b>85 Points</b>	<b>71.80 Points</b>	<b>75.50 Points</b>	<b>73.50 Points</b>
6.H Fee Schedule Section 7.9 - 15 Total Points Available Within Two Categories Taken From Pricing Score Calculation Spreadsheet	Points Available by			
Pre-Construction Not-To-Exceed	2 Points	1.13 Points	1.02 Points	2.00 Points
CM/GC % of Cost of the Work (CW)	13 Points	13.00 Points	11.62 Points	8.32 Points
<b>Total Fees - Pre-Construction &amp; CM/GC % of CW</b>		<b>\$ 112,900.00</b>	<b>\$ 126,160.00</b>	<b>\$ 150,000.00</b>
<b>Total Fee Points</b>	<b>15 Points</b>	<b>14.13 Points</b>	<b>12.64 Points</b>	<b>10.32 Points</b>
<b>Total Available Pre-Interview</b>	<b>100 Points</b>	<b>85.93 Points</b>	<b>88.14 Points</b>	<b>83.82 Points</b>
<b>Pre-Interview Point Award Ranking</b>		<b>2 Rank</b>	<b>1 Rank</b>	<b>3 Rank</b>
<b>Post Interview Point Awards &amp; Ranking</b>				
	#REF!	GBC Construction	Lease Crutcher Lewis	Wildish Building Company
Finalist Interview(s)	50 Points	48.00 Points	49.40 Points	.00 Points
<b>TOTAL ALL POINTS AVAILABLE</b>	<b>150 Points</b>	<b>133.93 Points</b>	<b>137.54 Points</b>	<b>83.82 Points</b>
<b>FINALIST RANKING</b>		<b>2 Rank</b>	<b>1 Rank</b>	<b>3 Rank</b>
<b>HIGHEST RANKED FINALIST:</b>		<b>2</b>	<b>1</b>	<b>3</b>